



MAN agrees service contract with T-Systems

May 27, 2009

- MAN agrees service contract with T-Systems and IBM
- Providers to take over IT and telecommunication services from July 2009 onward

MAN AG has signed an agreement with T-Systems and IBM Germany which will see all computer center, office communication and network services pass from MAN IT Services GmbH to these two ICT companies on July 1, 2009. IBM will provide the local services, i.e. workstation and PC services, while T-Systems will be responsible for central services, such as networks and computer centers. The service contracts are each valid for seven years.

The entire partner solution was found together with the Works Council, which was closely consulted about the matter. The solution mainly covers the security of some 320 jobs in Germany and Austria as well as an option allowing employees to choose whether they join the new partners or stay with MAN.

"MAN will still be responsible for the company processes and IT applications but infrastructure services are not part of our core business. These services can be bought on the market at a more favorable price, in a high-quality industrialized form," explained Joachim Dürr, Senior Vice President, Corporate Development at MAN AG. This move means that our IT infrastructure will be managed by partners with the core competencies and years of international expertise in this area. Any investments necessary in the future will be borne by the providers themselves, who can do this more efficiently and purposefully than MAN could. It will now be possible for different types of capacity to be flexibly adapted to MAN's business needs. The contracts provide for a considerable reduction in operating costs over the entire term which minimizes operating risks at the same time.

T-Systems to rely on Munich site

T-Systems will run the MAN Group's computer centers and the Company network with the Wide Area Net connecting 400 locations in 23 countries. Deutsche Telekom's corporate-customer subsidiary has been instructed to consolidate the IT infrastructure. To do so, the service provider will transfer all services to two of its own high security computer centers in Munich. The MAN Group will then procure all of its IT services from here in the future.

Thanks to T-Systems' Dynamic Services, bandwidth, system performance and data storage capacity will be adapted to MAN's business needs. "The two state-of-the-art computer centers in Munich, at which former employees of MAN IT-Services can continue to work played just as important a role," said T-Systems boss Reinhard Clemens. "Securing this contract enables us to strengthen our position in the automotive and commercial vehicle sector."

International IT services from IBM Germany for MAN employees

IBM Germany will take over all international services for the workstations of MAN employees in 17 countries to begin with and then optimize them as part of the outsourcing move. In addition to equipping and maintaining all workstation computers and related components, including software, this will encompass telecommunications, local IT networks, the e-mail infrastructure and other central services. IBM will also use a professional, multilingual IT helpdesk in Erfurt for this purpose.

"With IBM's support, MAN's employees will benefit from an optimum IT infrastructure which will allow them to focus on their core business even more. For MAN this means that business processes are accelerated while cutting costs at the same time and for the IT experts who switch to IBM as part of the outsourcing contract, this means good career prospects," emphasized Michael Diemer, Director of IBM Deutschland GmbH and General Manager of IBM Global Technology Services in Germany.

About MAN

The MAN Group is one of Europe's leading industrial players in Transport-Related Engineering, with revenue of approximately €15 billion in 2008. As a supplier of trucks, buses, diesel engines, turbo machinery, and special gear systems, MAN employs approximately 51,300 people worldwide. Its business areas hold leading positions in their respective markets. MAN SE, Munich, is listed in the DAX (German Stock Index), which comprises Germany's thirty leading stock corporations.

About T-Systems

With a global infrastructure of computer centers and networks, T-Systems operates information and communications technology (ICT) for multinational corporations and public institutions. On this basis, Deutsche Telekom's corporate-customer unit offers integrated solutions for the connected future of business and society. Some 46,000 employees combine industry expertise and ICT innovations to add

noticeable value to their customers' core business all over the world. T-Systems generated revenue of around EUR 11 billion in the 2008 financial year.

About IBM Germany

IBM is one of the world's largest providers in the fields of information technology (hardware, software and services) and B2B solutions, generating revenue of US\$ 103.6 billion in 2008. The company currently has 398,455 employees and operates in over 170 countries. IBM Germany is headquartered in Stuttgart. It has 21,100 employees at present across 40 sites, making it IBM's largest operations in Europe.